



RBS
Revered Business Solutions, Inc.

Case Study: The Albany County Airport Authority *Managing Growth with Tight Controls*

The Customer

The Albany County Airport Authority was created to strengthen and improve the Airport and air service in the Capital Region. The Albany County Airport Authority was created in 1993 as a public benefit corporation under the New York State Public Authorities Act.

Number of Employees

30 Fulltime
180 Contract

Key Benefits of MS Dynamics from RBS

- Accurate reporting on a consistent basis
- Customized reports save valuable time
- Less time spent on mundane tasks increases productivity
- Ability to make informed business decisions

Challenge:

In 1999, the Albany County Airport Authority implemented Dynamics GP (Great Plains) but as time passed, something was missing. With managing so many facets of the airport, they were in need of an online requisition system that could interface with Dynamics GP. Their provider at the time was at a loss, and that is when RBS, and Rich Wheeler stepped in.

Solution:

Rich worked with a third-party provider to implement an online requisition system, and trained the Airport Authority employees to hit the ground running. Rich also worked to create custom reports, and tighten the system to increase productivity, and to give the Airport Authority peace of mind. With his help, historical information is stored, and the Airport Authority easily manages Accounts Payable and Accounts Receivable. Rich works to consistently tweak the system, but never suggests an upgrade before it's needed.

Results:

With the system humming, the Albany County Airport Authority considers Microsoft Dynamics GP from RBS their silent business partner. Their financial data is consistently accurate and they have much tighter control over expenses and purchases across all departments. The Airport Authority is required to report to the New York State Public Authority Office, and they rest easy knowing that they have alleviated any headaches in reporting, and the Public Authority Office knows just what to expect.

About RBS:

Located in New York's Capital District, Revered Business Solutions, Inc.'s experience, professionalism and strong customer support have created a winning combination with Microsoft Dynamics GP, Project Accounting from Marcil Technologies and a host of other third party developers. We are the experts when it comes to developing, implementing and integrating new programs and reports into your Dynamics GP system.

RBS has been helping to uncover profitable opportunities with its' business software for over 20 years. Let us show you how you can not just survive, but also compete in a tough economy.